



Jordanian - Iraqi Delegation to

2009 Offshore Technology Conference

4-7 May :: Reliant Park :: Houston, Texas, USA



Organized by:
The U.S. Commercial Service
American Embassy Amman

Contacts In Jordan:
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www.buyusa.gov/jordan/en

CORE BUSINESS

The core business of the U.S. Commercial Service is providing timely, relevant, customized business solutions to assist U.S. firms enter and develop the Jordanian market. We do this through a combination of cost effective basic and specialized services including:

- **Market identification and entry:** We can provide key marketing facts about your product, including sales potential, comparable products, distribution channels, market price, and qualified purchasers. This service is called Flexible Market Research.
- **Partner identification:** We can identify and provide you with a profile of pre-qualified representative in Jordan from a fraction of the cost of conducting the search on your own. This customized search for agents, distributors and representatives, termed an International Partner Search will put you in touch with firms that have expressed an interest in representing your product or service.

If you plan to visit Jordan, we recommend our Gold Key Service, which combines orientation briefings, a profile of each Jordanian prospect, information on commercial regulations, interpreter services, and a local Commercial Specialist to escort you to your appointments. Normal duration of the service is one to two days, with no more than four appointments per day.

- **Partner Competency:** We can provide an in-depth profile of a potential partner, using a Dun & Bradstreet report combined with our own assessment of the company, drawn from direct meetings and bank contacts. This service is called International Company Profile.

We help U.S. businesses, particularly small and mid-sized companies succeed in the Jordanian market. Please feel free to contact our office in Jordan.

For more information visit www.buyusa.gov/jordan/en.



Mrs. Sheryl Pinckney-Maas
Commercial Counselor

U.S. Commercial Service

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COML Section
APO, AE 09892-9999

Dear U.S. exporters,

Welcome to the U.S. Commercial Service in Jordan. I would like to introduce the Second Jordanian-Iraqi delegation to Offshore Technology Conference (OTC). These companies are looking to find American partners to build long and sustainable business relations.

Jordan is making the right moves to establish itself as an important regional and international trading hub, strategically located in the center of the Middle East. Jordan has nurtured a strong relationship with the United States since the 1940s.

The single-most important achievement in U.S.-Jordan trade relations occurred in December 2001, when the Free Trade Agreement between the United States and Jordan entered into force.

The U.S.-Jordan FTA has dramatically boosted bilateral trade, which has increased in just 5 years to over \$1 billion. In addition to the FTA, Jordan's political and economic stability, its good business infrastructure, and its key role as a Gateway to Iraq offer U.S. exporters several reasons to seriously consider business opportunities in Jordan.

Let us help you in providing timely, relevant, customized business solutions to enter and develop the Jordanian market. We do this through a combination of cost effective basic and specialized services such as Customized Market Research, International Partner Search, International Company Profile, Gold Key, Platinum Key and many more.

Please feel free to contact our office In Jordan. For more information please visit:

www.buyusa.gov/jordan/en



Mr. Fareedon Hartoqa
Commercial Specialist
Coordinator

U.S. Commercial Service

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Mr. Hartoqa joined the U.S. Commercial Service in Dhahran, Saudi Arabia in 2002 and came to work in Amman post in 2004. He covers the following major industries and services: Oil & Gas, Mining, Electrical Power System, Building Materials/Construction Equipment, Industrial Machinery, Material Handling Equipment, Safety & Security, Automotive Aftermarket, Hotel/Restaurant Equipment and Furniture.

Mr. conducts market research in his sectors, counsels local and U.S. companies and organizes and accompanies trade missions to the U.S. to attend International Buyer Program exhibitions. Mr. Hartoqa graduated in 1997 with a MA in Political Science from Jordan University.

*Companies Participating in
The Trade Mission to*

Offshore Technology Conference 2009

Al-Ghanem Trading & Contracting Co.

Diamond Group

F & W Group

H. Mahmood J. Al-Bunnia & Sons Co.

JBM-AG & Partners Co.

Kubba Group

Philadelphia for General Supplies

Taha & Partners Group

Zakko Group



ALGHANEM is one of the Middle East's a leading suppliers of industrial equipment and services to heavy industry, oil & gas, utility providers and contractors. We are a specialist service group that caters to the exact requirements of clients using advanced technologies, talented teams of multi-disciplinary professionals, and best practice models and standards.

ALGHANEM has a proven track record of more than 35 years experience in providing innovation and customer satisfaction across a wide variety of industries. Ranging from Small to large enterprises and industries, we have extensive experience across the following sectors: mining, chemical, oil & gas, refineries and government contracts.

ALGHANEM Industrial Services Group (ISG) was formed in response to the demand for innovative industrial solutions that have been identified by industries across the region.

ISG's team of professionals personnel have been trained to provide innovative industrial solutions that actively increase our clients' productivity across a range of industrial markets.

ISG supplies a range of products and services that are carefully sourced to fulfill our commitment towards providing efficient, safe, reliable, 'state of the art', technologies that cater to the exact requirements of our clients.

Major Customers

- Oil & Gas
- Refineries
- Petrochemical industry
- Mining and Minerals
- Fertilizer industry
- Cement industry
- Chemical industry
- Power generation, distribution, and supply
- Food industry
- Water supply

Products Groups

- Flow
- Thermal systems
- Power Transmission
- Separation & Mixing
- Materials & Alloys
- Electricals & Power
- Instrumentation & Control
- Education & Lab Equipment
- Chemicals
- Material Handling

Contracts

ALGHANEM Trading & Contracting Co - HQ

Amman Commercial Complex
Ommaya Str., Al-Abdali

P.O Box 7109, Amman 11118, Jordan

Tel.: +962-6-5696500, Fax: +962-6-5656750

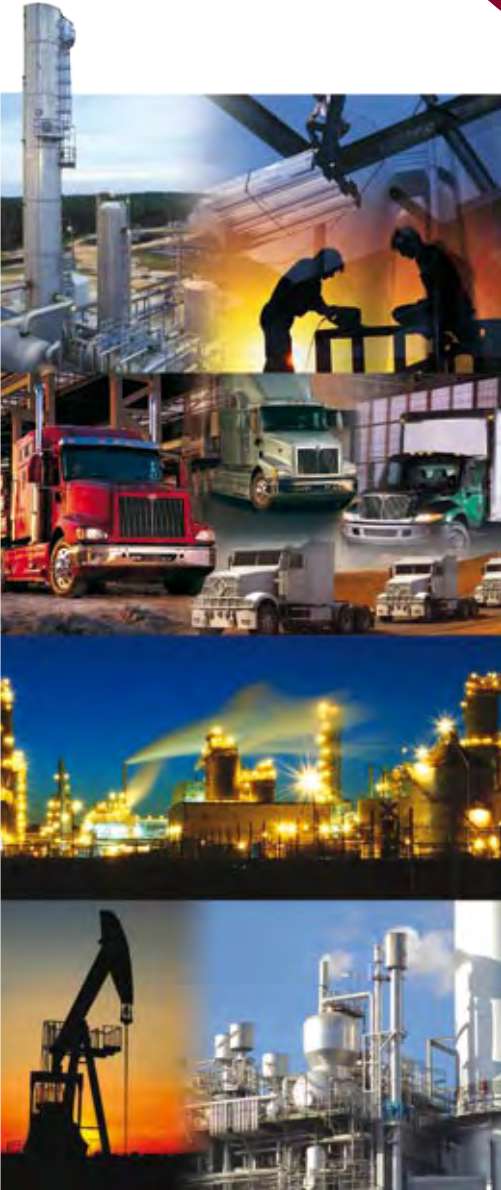
Email: mail@alghanem.com.jo, www.alghanemgroup.com

Contact persons:

- Mr. Samir Ghanem
- Eng. Khaider Ramahi



DIAMOND GROUP H O L D I N G



Diamond Group Holding was founded in Iraq 1978 with a vision to be the center point; that provides the unique answers and solutions to satisfy our costumers demands powering there business's by providing the most suitable consultancy through utilizing the knowledge of its Experts and Engineers.

With a mission to serve the energy sector and the Oil & Gas industry by providing the latest technologies and the perfect solutions, to be a major contributor in the sector's development and productivity enhancement.

Diamond Group Holding has for many years been among the leading international companies in the Oil & Gas field industry. The Iraqi group, with its headquarters in Baghdad, is also a major operator the energy sector.

During 30 years of its success, Diamond Holding has progressed to be one of the Iraq's leading suppliers for:

*Petroleum Services • Oil & Gas
Separators & Filtration Systems • Medical & Pharmaceutical
Trucks & Heavy Equipment • Armored Vehicles
Security & Logistics • Construction*

Diamond Holding has offices and service centers in Baghdad, Kirkuk, Basrah and Irbil. The group serves the rest of Iraq via field engineers and technical sales staff.

www.diamond-grp.com





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The United Company (UC) Is An Iraqi Company Specialized In Implementing, Designing And Manufacturing Oil, Chemical And Food Plant Equipment. It is the result of many years of experience of several companies working together since 1971, Then have been united establish (UC). UC Has a long experience in, manufacturing, and assembling, supply of carbon steel, stainless steel send other alloys. so as to fulfill the needs of oil refineries, cement, petrochemical and food factories.

These are manufactured inside the workshops and work sites of our factories they also include various Tanks , Pressure vessels, Heat Exchangers, Steam Boilers and other specialized equipment such as:

(Evaporators, Condensers, Boilers, Distillation Towers, Spray Dryers and Cooling Towers).

We have many specialized and skilled engineers and technicians to implement contracts starting with the main scheme , making main flow diagram and full Process, Mechanical, Electrical design highly industrial technology supported by design sections using modern schemes and programs.

We have constructed and operated various and complete production lines and projects Such as:

- Electric power station
- Erection of Crude Oil Refineries Oil Field Equipment
- Production of Pure Alcohol
- Plants Producing Carbon Dioxide
- Dairy Plants and Other Extracts
- Installing of Oil Tanks
- Cleaning of Crude Tanks
- Rehabilitation of Cement Factories



As well as its activities in Petroleum, Chemical and Electrical Sector which includes:

- Crude Oil Refinery with the capacity of 10000 to 50000 BPSD.
- Projects for Producing: (Carbon Black, Detergents, Sodium Bicarbonate)

In Metal Sector:

- Project of Smelting Steel
- Project of Rolling Steel Structure

In Food Sector:

- Projects for Producing (Licorice Root , Starch, Baker Yeast, Fast Coffee, Soft Drinks).



Recent Developments in technical knowledge are provided to our clients either directly form UC or licensed form other internationally well-known companies .

In all its technical activates UC depends on international designing systems and standard methods of inspection which are: (ASME) , (TEMA) , (B.S) ,(ASTM) and (ASHRAE) our projects are qualified in accordance with the ISO International Standard System .

The United Company (UC) works in collaboration with international companies which supply Petroleum and Electrical Equipment .



Mr. Mahmood Al-Bunnia
Vice Chairman & Managing Director

H. Mahmood J. Al-Bunnia & Sons Co. (HMBS)

P.O. Box 962395
Amman 11196, Jordan
Tel: 962 6 593-8850
Fax: 962 6 593-8860
E-mail: Mustafa.al-bunnia@al-bunnia.com
Web: www.al-bunnia.com

Company Profile:

One of the largest private companies in Iraq. It started business in 1910 and now has more than 6500 employees working in 29 different companies. Their activities includes:

- 1- Industrial Services
- 2- Commercial & Trading
- 3- IT & Telecom
- 4- Manufacturing
- 5- Agriculture
- 6- Investments
- 7- Real Estate

The Head Office is located in Baghdad, Iraq with regional offices in Jordan and U.A.E.

Business Objectives:

Al-Bunnia Company is looking for partners to join its efforts to service the oil & gas sector in Iraq. They are looking for suppliers of products & equipment and oil service companies.



Cannon Oil Services Company

Building No. 70, St. 46, Sec. 913
Al-Jadria, Baghdad, Iraq
Tel: 964 1 778 7828
Fax: 964 1 778 2601
Email: cosc@al-bunnia.com

A subsidiary of HMBS group are specialized in oil rig/oil field construction, drilling, oil rig repair and maintenance, reconstruction of oil fields, and oil explorations.

The company employs more than 500 Iraqi experienced consultants, project managers and technicians in the field of gas and oil industry services. They are well trained to use the latest technology and equipment to handle all aspects of the industry. The services that we are providing include, but are not limited to:

1. Oil Drilling Services consisting drilling, cementing, and logging.
2. Rig equipment maintenance activities, which covers crown block installation and maintenance, swivel installation and maintenance, draw work installation and maintenance, mud pump installation and maintenance, and generator installation and maintenance.
3. Installation and inspection services including drill pipe installation and inspection, drill collar installation and inspection, tubing installation and inspection, casing installation and inspection, bottom hole assembly inspection, hoisting and handling equipment, rig mast and substructure inspection, shoulder re-facing, pipe straightening, pipe coating, sucker rod inspection, flow line services, rig installation, welding, and pipelines installation and inspection.



COMPANY MISSION

Future Technology for Today's Problems

Over 15 years experience in IRAQI Market. We work with the best in the World to provide for your needs in Engineering, Construction and Supplies for following Sectors:

Oil and Gas sector, Power Generation, Trading in Specialty Chemicals

PRODUCT RANGE

- **Fuel Additives**

Octane Improver - MMT, Anti - Oxidants, Aviation fuel Additives

- **Lubricants and Additives:**

Support client required level of performance., Suggest complete treatment programs to meet API, AECE, MAN, MB....etc, performance levels

- **Additives:**

Crankcase, Driveline, Industrial, Tractors and Octane boosters.

ENGINEERING:

Design, procurement, supervision and installation for Refining Sector.

Process, Detailed Engineering, Supervision and Commissioning: HDS, Isomerization, FCC, CCR, Visbreaking, Hydrocracking, Distillation.

CATALYSTS:

FCC, CCR, HDS, Sulfur Recovery, etc.

INTERNATIONAL COMPANIES WE REPRESENT IN IRAQ

STP Engineering – Italy	(Engineering Projects & Services)
AFTON Chemicals – UK	(Additives for Lubricants & Fuels)
Rohm & Haas – France	(Resins)
T.E.S. – Italy	(Activated Carbon)
Albemarle – Netherlands	(Catalysts)
SAMAC – UK	(Supply of Equipments, Spare Parts, Instrumentations)
Vikay Mining Equipments – India	(Pipe Fittings, Equipments)
Unichem - Jordan	(Paints, Crude Oil Tanks Coatings)

PROJECTS

DESCRIPTION	CLIENT
Projects Executed:	
Water Treatment plant complete (RO) 510 m3	MRC
Contracts Signed/Pending Finance:	
Gas Oil Desulphurization Unit	MRC
Gas Oil Hydro Desulphurizing Unit	Basrah
Semi-blown Asphalt Unit capacity 180000 Ton/Year.	MRC
FLARE GASE Unit capacity 9000 nm3/hr.	MRC
Contracts Under Execution:	
Lining Crude Oil Flow Tanks	SOC
Study & Implementation of IAU Program	MRC
Complete 10,000 BPSD UOP Penex –Isomerization Unit.	MRC

BAGHDAD OFFICE ADDRESS:

Al-Sadoun Street/101 / 79
 Al-Samman Building No. 2, 1st floor
 Tel: 009641 7171507
 Fax: 009641 7182159

AMMAN OFFICE ADDRESS:

Shmaisani, 86 Essam Ajlouni St., Al-Jazeera
 Building, 2nd floor.
 P.O. Box: 927045 Amman, 11110 Jordan
 Tel: 009626 5624103 or 5694693
 Fax: 009626 5694653

Emails:

sajaya@go.com.jo
 nuft01@go.com.jo
 nass01@go.com.jo

Website: www.sajaya.com



History

The Group was founded in 1953 and started as an industrial group being concentrated on synthetic textiles. Through years Mr. Hikmat Hadi Kubba (the departed) devoted intensive efforts to his group and thus the Hikmat Hadi Kubba & Sons Group of Companies managed to establish a strong and successful business link worldwide.

General Information

By establishing strong bounds with the outside world Mr. Hikmat Hadi Kubba (the departed) expanded his group thus participating in different sectors of Iraq's economy.

He devoted his group to both serving the Iraqi people and cooperating with foreign institutes and companies to flourish the Iraqi economy. As we understand that the future indicates a huge industrial sector in Iraq our objective is to share projects' investments with foreign investors. For this reason we are deeply studying and verifying those investing sectors and we are seeking to expand our projects to meet the need. For that we have recruited excellent staff of engineers, technicians as well as administrative staff. The number of employees in different sites is approximately 3000.

Taking into consideration the huge needs of the Iraqi market in the forthcoming period the group thrives to comply with the growing demands of the Iraqi people and the new structure of the society enhancing to modern technology and science.

To accomplish that, we managed to establish business cooperation with some leading companies in the Gulf area.

Business agreements have been signed in the fields of banking and tourist, soft drink, engineering and civil and electrical contracting, and distribute the American cars in the market, which work in retail and wholesale...etc.

The group's companies that cover different fields of industry and trading are as follows:

- Al- Etiman for General Contracting Company Ltd.
- Basrah Co. for Dairy & Refreshments Production Limited
- Tikrit for Dairy Production Company Limited
- Al- Basrah Co. for Grains Mill Ltd.
- Al-Khaima for General Trading Company
- Al- Dala for Hotels & Estates Investment
- Delta for Shipping Services Company Ltd.
- Delta for Aviation Services
- Al- Ashar for Pastries Production Company Ltd.
- Al- Fayha Co. for Table Eggs Production Limited
- Kubba Kanno for Traveling Company Ltd.
- Credit Bank of Iraq
- Commercial Bank of Iraq
- Nenava for Sewing Company Ltd.
- Al- Wataniya for Soft Drinks Production Company Ltd.
- Iraq, The World's Civilization Company for Traveling, Ltd.
- Sure Babil Company for Trade and Contracting
- Alhilal Projects Company for General Contracting, Ltd.
- Dar Al Hikma Company for Trade and Industrial Investments, Ltd.

Address:	Iraq, Baghdad, Karrada Kharij St., Kubba Bldg.
Phone:	(+964) 1 717 4106 (+964) 1 717 4282 (+964) 1 778 2756
Mobile:	07901 922882
Email:	kais@kubba-group.net mailbox@kubba-group.net



Tel: 5862123
Fax: 5816005

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www.kaysi.net

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*Success For One
is Success For All*



REBUILD IRAQ FOR A BRIGHTER FUTURE

TAHA HQ

Iraq- Baghdad
Al-Sadoon St. - Al-Nasir Sq.
Tunis St. - Taha Group Bldg.
Sec. 101 St. 23 Bldg. 38
Mobile: +964 790 110 2707

IZ Office

Iraq- Baghdad
International Zone
Karadat Mariam District
Hay Al-Tashrea
Sec. 228 , St. 19, House 30
Mobile: +964 790 194 7787



Al-Salhiah Office

Iraq- Baghdad
Al-Salhiah
Al-Sekak District
Sec. 220 St. 10
Mobile: +964 790 110 2707

Basra Office

Iraq- Basrah
Al-Jaza'er District
Abo Sha'eer Crossroads
Commercial Bank Bldg. - 1st Floor
Mobile: +964 7901 319 885

U.A.E Office

Ras Al Khaima Free Zone
POB: 10559
Ras Al Khaima, UAE
Mobile: +971 5050 98691
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Amman Office

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Roaming Mob.: +964 7901 907 500

U.K Office

362 The Water Gardens,
London W22DJ - UK
Roaming Mob.: +964 7901 947 787



Louay Zakko
Zakko Group
CEO

Zakko Group are the group of the below companies:

- Najat Pharma for marketing and distribution of drugs & medical supplies in the Iraqi market, the capital of the company 700,000\$.
- Al-Nassma for marketing and distribution equipment in the Iraqi market, the capital of the company 150,000\$.
- Al-Bassma for storage and general trade working in many field, the capital of the company 150,000\$.
- Spalnided Company for marketing and distribution of drugs & medical in the north of Iraq 100,000\$
- Lindustry Off Shore –Lebanon For medical supplies working capital of the company is 250,000USD
- All above companies are registered under Jordan duty free zone laws at Queen Alia International Airport.
- In IRAQ : Works officially under the following scientific offices
- Al Mass Scientific Drug Bureau, located at Arassat Al - Hindiya, Makki Al-Saffar Building, Baghdad- IRAQ.
- Ard Al-rafadeen Scientific Drug Bureau, located at Arassat Al - Hindiya, Makki Al-Saffar Building, Baghdad- IRAQ.
- Al -Bassma Scientific Drug Bureau, located at Arassat Al - Hindiya, Makki Al-Saffar Building, Baghdad- IRAQ

Address of the head office -Jordan is:

Zakko Group
Postal Address: P.O.Box 306 Amman 11118-Jordan
Address: Queen Alia Airport - Duty Free Zone
Tel (+962-6- 5821102), Fax (+962-6-5821309)
Email: lz_najat@wanadoo.jo

Address of Najat Pharma offices in Baghdad-IRAQ:

Najat Pharma - Arssat Al-Hindiya - Baghdad-Iraq
Telephone +964 (1) 7761898 - Fax: +964(1)7761898

All companies are currently presenting the following principals:

- Bayer Schering Pharma (former Bayer Health Care-Germany): It covers the fields of genetically produced medicines and prescription drugs such as Avalox ,Adalat,Nimotop, Cirpobay and Levitra. Bayer HealthCare has more than 100 years of medical innovation and social responsibility.
- Bayer Consumer (includes former Roche Consumer products) Over the counter drugs such as: Redoxon,Canesten , Rennie , Cal-C- Vita and Aspirin.
- Pfizer (Tender market): Pfizer tender market business in Iraq was previously handled via three agents We are proud that Pfizer has granted Najat Pharma an authorization letter to represent all its product range for the Iraqi tender market.
- Norgine – UK (Private Market): Top UK products such as Normacol, Normacol PLUS and Movicol.

- Lohamann & Rauscher-Germany: Medical gauzes and bandages.

- Inibsa- Spain: Dental Anesthetics

-Merz-Germany Pharmaceutical.

-Schering- Plough: Working in both Sector tender & private.

Tyco-USA: One of the big company for supply medical equipment and suppliers.

Esse – Italy Medical Supplies: Dar Aldawaa & Amman eye drops Jordanian pharmaceutical companies.

Overview of Companies:

- 1) Management: above companies are working through very professional employees in all business fields such as finance& accounting, registration & logistics.
- 2)Financial Status: Above companies are a financially solid companies . We are working through many international banks such as Standard Chartered Bank & National Bank of Kuwait, Union Bank.
- 3) Marketing& Distribution: Above companies are considered one of the largest companies in the Iraqi tender and private market. Our team includes 34 medical representatives covering both sectors of the market as well as 10 salesmen to cover pharmacies and drug stores, also we have the following employee working with us in our offices in Baghdad;
 - A) IT Manger and invoicing staff (2)
 - B) Sales man (15)
 - C) Delivery man(4)
 - D) Accountant (3)
 - E) Warehouse Keeper (4)
 - F) Office Assistant (2)
 - I)Service Staff (3)
- 4) Achievements: It is divided as follows:

-Public Sector:

-Year 2005	USD 5.5 Million
-Year 2006	USD10 Million
-Year2007	USD 29 Million.
-Year2008	USD 17,1Millon
-Year 2009	So far we have confirmed award for 3.5 M

-Private sector:

All above companies are one of the earliest private market players in the Iraq, we have managed to survive during the very difficult conditions and our sales during 2006 for Bayer have exceeded USD 500,000.00

During the last year the sales pass the Euro1,500,000

Fore cast for year 2009 14M USD in the private market, we have sales now with 4 M in the Q1

Best regards,



U.S. Commercial Service



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